

**Ms. Erica L. Flores**  
**Research Analyst, Future Initiatives and Transformation Team**  
**United States Marine Corps**  
**Wounded Warrior Regiment**  
**1998 Hill Avenue**  
**MCB Quantico VA 22134**

Erica Flores began her career working for the Department of Transportation in 2002 where she managed special projects requiring the analysis of market trends, opportunities, and impacts on trade throughout the Great Lakes St. Lawrence Seaway System. As a Trade Specialist, Erica reviewed and analyzed statistical data to develop, plan, and implement processes to increase import and export trade within the Saint Lawrence Seaway System.

In April 2004, Erica transitioned to the Marine Corps where she served as the Research Analyst for the Personal and Family Readiness Division, Headquarters Marine Corps. In this capacity, Erica developed and conducted national-level surveys, program assessments, and market studies to assess the effectiveness, quality, and satisfaction of Marine Corps programs. She designed and maintained database systems to gather and organize research data, analyzed research findings using qualitative and quantitative techniques, and prepared and presented reports and briefings to general officers and executive headquarter leadership. She also provided organizational strategic planning input and recommended administrative and fiscal policies to support and defend Marine Corps programs and services.

In April 2009, Erica joined the staff of the Wounded Warrior Regiment (WWR). At the WWR, she is the Research Analyst for the Future Initiatives and Transformation Team (FITT) where she has managed more than 20 diverse research efforts to assess the needs, opinions, and satisfaction levels of wounded, ill, and injured Marines and their families.

Erica has a Bachelor of Science degree in Marketing from George Mason University.